

RECOGNIZING LEADERS ACROSS THE GLOBAL WEALTH MANAGEMENT INDUSTRY THROUGH THE Family Wealth Report AWARDS PROGRAM







WINNER: Ted Neild - Gresham Partners LLC







WINNER: Henley & Partners



WINNER: J.P. Morgan Private Bank

# Committed to Personalized Wealth & Philanthropy Solutions





Ken Spruill Managing Director of the Center for Family Philanthropy and Wealth Education Glenmede

he Glenmede Trust Company, N.A. ("Glenmede") is a leading investment and wealth management firm overseeing \$45.6 billion\* in assets for high-net-worth individuals, families, family offices, endowments, foundations, and institutions. Headquartered in Philadelphia, Glenmede has offices in Ohio, Delaware, Florida, New Jersey, New York, Pittsburgh, and Washington, DC, employing over 400 professionals.

## What was the winning formula of your firm/you that explains why you won?

Our winning formula is a commitment to helping clients achieve goals through the integrated expertise of our professionals. Whether serving private wealth, endowment, foundation, or investment clients, our success is defined by theirs. We take time to understand each client and pride ourselves on transparency and accessibility throughout the partnership. Glenmede combines the scale to offer wide expertise and solutions with the right size to foster personal, enduring relationships.

Our employees are motivated to help clients succeed. Through The Center for Family Philanthropy & Wealth Education, we assist families in living out philanthropic missions and engaging a well-prepared next generation. By working closely with professionals serving clients' financial goals, our philanthropy and education efforts reinforce our belief every client is a universe of one.

### What are you going to do to remain competitive and stay ahead?

Agility is a core value at Glenmede. We thoughtfully and strategically respond to opportunities and challenges. Our history of sophisticated wealth and investment advice forms the foundation for exploring new opportunities and innovative solutions to meet clients' evolving needs and priorities. This commitment extends to our philanthropic work. Whether helping families deploy philanthropic capital through program-related investments or enhancing impact via our Sustainable Investing team, we remain forward-thinking—continually identifying market trends and developments. Equally important is staying focused on clients' goals and objectives.

### Where do you see the wealth management industry and your part of it going in the next five years?

First, we value our private ownership and believe it provides us with a unique perspective compared to publicly owned firms. Additionally, as the rising generation of families assumes decision-making roles, we have to remain focused on helping them navigate that transition. It may be through preparing next-generation wealth stewards or by helping to increase the current generation's comfort with this ascendence. Regardless of the method, we feel responsible and accountable for ensuring our client families benefit from our expertise and guidance in what is an inevitable transition from generation to generation.

#### How do you hope your firm will benefit from getting this award?

Winning this award for 'Philanthropy Advice' affirms we are moving in the right direction. While confident in our holistic approach with families, recognition by peers is both exhilarating and humbling. Most importantly, it reminds us that empowering financial futures—through sound investment management, fiduciary practice, or helping families onboard the next generation of philanthropists—is our true north star. We hope this honor strengthens clients' belief in us as a trusted partner helping them pursue their purpose, passions, and legacy, however defined. We also hope it encourages potential clients to explore how partnering with Glenmede can empower their financial future. \*As of 3/31/2025



WINNER: Laird Norton Wetherby (LNW)



WINNER: Kristen Bauer - Laird Norton Wetherby (LNW)

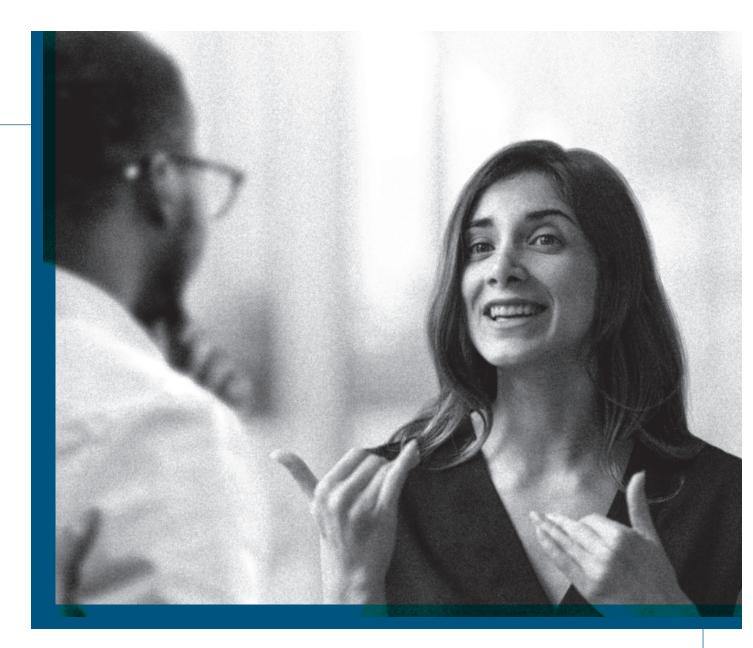








WINNER: Mary Huang - Luminary



Your investments. Your mission. Your wealth.

Let's talk.

Whether you're an institutional or individual investor, important decisions start with important conversations. At Glenmede, you receive sophisticated wealth and investment management solutions combined with the personalized service you deserve.

INVESTMENT MANAGEMENT · ENDOWMENTS & FOUNDATIONS · PRIVATE WEALTH

