

Investment Philosophy

We believe a strategy using a basket of stocks/ETFs, covered calls, and secured puts can achieve above-benchmark performance over time. The strategy seeks to generate current income and capital appreciation with reasonable risk to principal.

Investment Strategy

- Seeks the most advantageously priced option strategies to mitigate risk against the S&P 500 Index.
- Holds a basket of individual stocks/ETFs as collateral when selling covered calls on the S&P 500 Index².
- May use cash-secured S&P 500 Index put options in conjunction with, or instead of, covered call options.
- Seeks to generate premium income by continuously writing options on the portfolio.
- Resets at least every expiration, managed continuously between expirations.
- Our options selection process seeks to enhance risk-adjusted returns through selection of optimal S&P 500 option contracts. Considerations include covered calls vs. cash-secured puts, a strike price approximately +/-2% of index value, and expiration date from 1 week to 3 months.

Product Highlights

- Potential to enhance long term total return by enhancing capital appreciation of underlying stocks with premium income generated by option writing.
- Designed to balance upside participation with downside risk management.

Management Team



Sean Heron, CFA
Portfolio Manager
23 years investment experience;
with Glenmede 14 years.



Stacey Gilbert
Portfolio Manager
23 years investment experience;
with Glenmede 1 year.

Strategy Facts

Benchmark	CBOE S&P 500 BuyWrite Index
Strategy Inception	December 31, 2003

Assets Under Management as of 6/30/2020

Glenmede Secured Options	\$484.6 Million
Glenmede Investment Management	\$11.1 Billion

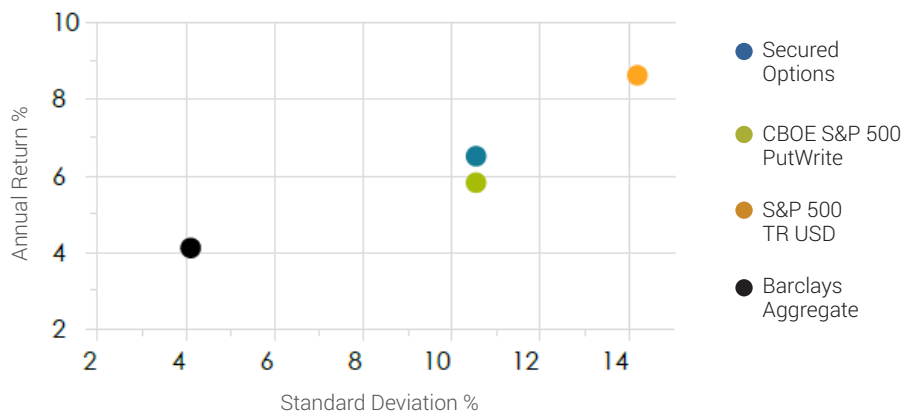
Performance (%) as of 6/30/2020

	QTD	YTD	1 Yr	3 Yr ¹	5 Yr ¹	10 Yr ¹	Since Incept ¹
Gross	13.1	-8.2	-1.7	2.8	4.7	8.5	6.5
Net	12.9	-8.5	-2.4	2.0	3.9	7.8	5.8
CBOE S&P 500 PutWrite TW	11.0	-11.9	-7.5	-0.8	2.8	6.9	5.7
CBOE S&P 500 BuyWrite	9.1	-15.1	-10.9	-0.5	2.8	6.3	4.5
S&P 500 Index	20.5	-3.1	7.5	10.7	10.7	14.0	8.6

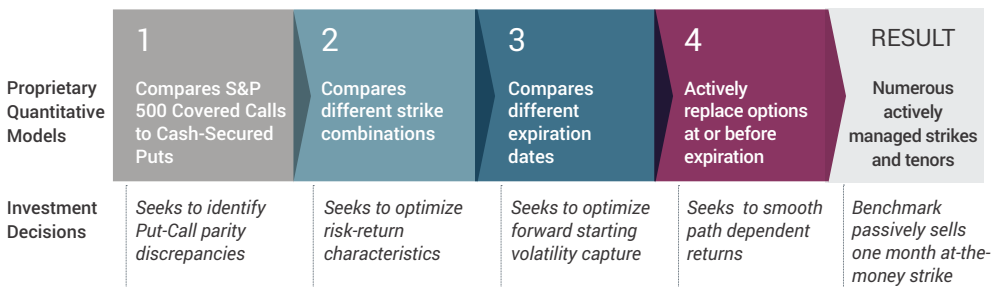
¹Annualized returns. Inception date: 12/31/2003.

Performance data quoted represents past performance; past performance does not guarantee future results.

Historical Returns/Risk (12/31/2003 - 6/30/2020)



Investment Process



Process seeks to further enhance upside and downside capture ratios

²Seeks to closely track the total return of the S&P 500 Index
All figures based on monthly data as of 6/30/2020, unless otherwise noted.

Secured Options

Returns Based Statistics - Since Inception

	Glenmede	CBOE S&P 500 PutWrite T-W	S&P 500
Standard Deviation %	10.5	10.6	14.2
Alpha* %	0.05	0.08	0.00
Beta*	0.67	0.74	1.00
Sharpe Ratio	0.49	0.42	0.52
Upside Capture Ratio* %	62	80	100
Downside Capture Ratio* %	61	79	100

*Relative to S&P 500.

Inception date: 12/31/2003.

Based on monthly data as of 6/30/2020. Standard deviation is annualized.

Calendar Year Returns (%)

	Gross	Net	CBOE S&P 500 PutWrite T-W	S&P 500
2019	19.5	18.7	13.4	31.5
2018	-3.9	-4.6	-6.0	-4.4
2017	6.9	6.1	10.6	21.8
2016	6.9	6.1	7.4	12.0
2015	8.0	7.2	6.0	1.4
2014	6.4	5.6	6.0	13.7
2013	13.9	13.1	12.3	32.9
2012	10.4	9.7	8.1	16.0
2011	8.6	8.0	6.2	2.1
2010	14.8	14.2	9.0	15.1
2009	25.5	24.8	31.5	26.5

Performance data quoted represents past performance; past performance does not guarantee future results.

Important Considerations

- Covered call writers forgo participation in any increase in stock prices above call exercise prices, and continue to bear the downside risk of stock ownership if stock prices decrease more than the premium income received from writing options.
- A secured put strategy has a risk/return profile similar to a covered call strategy on the same index. Market prices will influence choice of strategy.
(Source: Options Clearing Corp.)
- Writers of put options bear the risk of loss if the value of underlying stocks decline below the exercise price, and resulting losses could be substantial if stock price declines are significant.

All figures based on monthly data as of 6/30/2020, unless otherwise noted.

Past performance is not indicative of future performance and may be lower or higher than the performance quoted. Characteristics, holdings and sector weights are based on a representative account, are as of 6/30/2020 and are subject to change and may no longer be held in client portfolios. The holdings of any particular account may vary based on investment restrictions applicable to the account. It should not be assumed that the investment in any presented were or will be profitable.

Glenmede Investment Management, LP claims compliance with the Global Investment Performance Standards (GIPS®).

Glenmede Investment Management, LP, a registered Investment Advisor, is an affiliate of the Glenmede Trust Company, NA (GTC). The "Firm" is defined as all investment advisory accounts managed by Glenmede Investment Management LP. Effective January 1, 2007, the Investment Product Management Group of GTC became Glenmede Investment Management, LP. All performance prior to January 1, 2007, shown here as the performance of GIM, was previously reported as the performance of the Investment Product Management Group of the Glenmede Trust Company.

All of the composites' valuations and returns are computed and stated in U.S. Dollars. Additional information regarding the Company's policies for valuing portfolios, calculating performance and preparing compliant presentations, is available upon request. A GIPS® compliant presentation, as well as a complete list of firm composites and performance, can be requested from Jeffrey Coron at 215.419.6627. Please see the GIPS® presentation for further explanation.

The Secured Options Composite will implement buy-write (covered call) and/or cash-secured put option strategies on stock ETFs, stock indices and/or individual stocks held by the portfolio. The strategy invests in options which have the risks of unlimited losses of the underlying holdings due to unanticipated market movements and failure to correctly predict the direction of the securities prices, interest rates and currency exchange rates. This investment may not be suitable for all investors. The strategy may invest in ADRs and foreign securities which involve greater volatility and political, economic, and currency risks and differences in accounting methods. This strategy seeks to balance the total return of the S&P 500 with risk mitigation from options.

The CBOE BuyWrite Index is a benchmark index designed to track the performance of a hypothetical buy-write strategy on the Standard and Poor's 500 Index. The S&P 500 Index consists of 500 widely held common stocks. The unmanaged index is a total return index with dividends reinvested. One cannot invest directly in an index.