

December 28th , 2020

2021 Themes

- Anticipating the “Next Normal”
 - Expect larger federal debts/deficits, higher productivity and rising inflation to be the reality in a post-pandemic economy
- COVID-19 Endgame
 - Rising cases may cause near-term disruption, but the outlook for a vaccine-induced recovery remains a distinct tailwind
- It Ain’t Over ‘Til the Peach State Sings
 - The most likely outcome in ‘21 is economically tenable political gridlock, but investors shouldn’t entirely write off the alternative

Anticipating the “Next Normal”

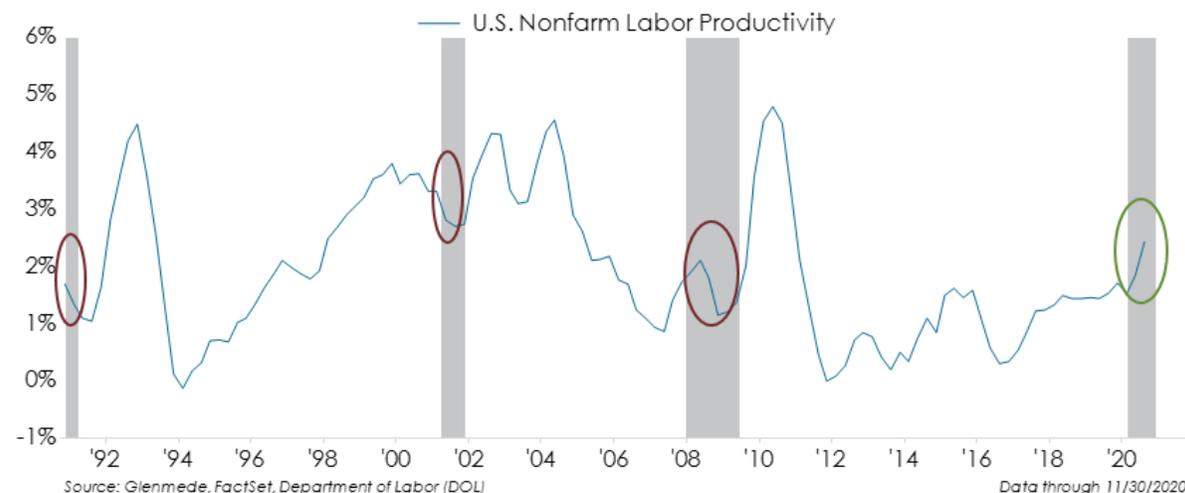
- Federal Debts & Deficits.** The massive fiscal stimulus package passed earlier this year blew out the federal balance sheet, with net U.S. federal government debt to GDP reaching 107%. However, net interest payment costs have remained relatively unchanged, due to the meaningful move lower in Treasury rates to offset. This may be a sustainable new normal, assuming expiring debts need not be refinanced at meaningfully higher interest rates than have prevailed over the last decade.
- Fed Giving Inflation Some Elbow Room.** Inflation has been put under the microscope as a result of the recent increase in federal debt. The influx of new money into the economy via unprecedented monetary/fiscal policy has worried some investors that inflation will spike. That said, inflation and market-implied inflation expectations remain relatively tepid, still below the Fed’s stated comfort range of 2.0 – 2.5%. While inflation is unlikely to rise to concerning levels in 2021, investors should keep an eye out as economic activity shifts into a higher gear through the year.
- Virtual Productivity Lift.** The pandemic has changed the landscape for how businesses operate and many that needed to adapt to a work-from-home setting have realized substantial benefits. Time lost commuting and capital allocated for physical spaces are just a few inefficiencies that have been mitigated by working remotely. Remote work has even allowed for the first increase in productivity during a recession in recent memory. And according to a BCG* survey, 83% of firms plan to accelerate digital transformation, suggesting this trend may be here to stay.

Expect larger federal debts/deficits, higher productivity and rising inflation to be the reality in a post-pandemic economy

*Boston Consulting Group

Chart of the Week:

The Economy May See Productivity Improve As Digitalization Rises



83%

of companies plan to **accelerate digital transformation**

87%

Managers

Believe a digital transformation will help companies **relaunch activities more easily** once the COVID-19 crisis is over

81%

Employees

of employees being **as or more productive** if satisfied with social connectivity to colleagues

2x

increased likelihood

Source: Boston Consulting Group
Data shown in the top chart is a rolling year over year percent change average of labor productivity (i.e., output per hour) for non-farm businesses, seasonally adjusted. The survey results on the bottom are from a poll of 5,250 managers and employees conducted over the summer months in France, Germany, the U.K., the U.S. and China from companies of various sizes and industries. Actual results may differ materially from projections.

COVID-19 Endgame

- **Virus Concerns Mounting.** Vaccine distribution has now officially begun following the FDA's emergency approvals, yet the pandemic has reached concerning levels on multiple fronts. The seven day averages of new case counts (215k), deaths (2.7k) and hospitalizations (118k) in the U.S. all sit near record highs. The viral resurgence has induced lockdown measures throughout the country, stunting economic reopening efforts. If the viral spread is not brought under control by year-end, it will likely be a key initiative to do so in early 2021 before a vaccine has become widely distributed.
- **Vaccine(s) to the Rescue?** Vaccine progress, the main force behind the ongoing market strength, is well underway as the FDA authorized another vaccine, Moderna's, for emergency use. Now, with both Pfizer/BioNTech and Moderna vaccines, the U.S. is expected to deliver enough first-round doses for ~20M people by the end of the year. Reaching vaccine-driven herd immunity will be the logistical challenge of 2021, but will be crucial to the last legs of economic recovery needed to return to some semblance of "normal," perhaps by summer 2021.
- **The Post-Vaccine Economy.** In a post-vaccine world, the economy's deeper wounds are expected to heal. For example, Glenmede's Reopening Index estimates that 75% of all economic activity has recovered since the March/April lows. At the same time, the rising tide has not lifted all boats – high-contact (i.e., in-restaurant dining/air travel) has only regained 36% of its prior peak. This suggests that a return to "normal" stands to benefit the unloved sectors of the economy and markets most.

Rising cases may cause near-term disruption, but the outlook for a vaccine-induced recovery remains a distinct tailwind

It Ain't Over 'Til the Peach State Sings

- **All Eyes on Georgia.** Anticipating the policy agenda of the incoming Biden administration is a key focus for investors heading into the new year. To that end, the composition of Congress matters in determining the latitude Biden has to enact his ideas into law. As a result, many are circling January 5th on their calendars, the date of the two Georgia runoffs. If the GOP wins just one seat, they will likely stonewall some of Biden's more ambitious proposals, but a Democratic sweep of both elections might give the incoming administration free rein on their policy agenda.
- **Senate Could Still Swing Either Way.** Polls for both Georgia races have tightened since early November, as Perdue/Ossoff and Loeffler/Warnock battle for the last two seats in the Senate, respectively. However, the betting markets appear to favor the GOP's chances of holding onto the Senate at 68%, noticeably lower than the 90% odds immediately following Election Day. 32% odds of a Democratic sweep is not negligible – that's roughly the probability that it rains in Philadelphia on a given day.
- **Long Awaited Fiscal Package.** Congressional leaders have reached a deal providing \$900 billion of fiscal stimulus to address the adverse effects of the coronavirus outbreak. The package includes direct payments to individuals, expanded unemployment benefits, and support for small businesses, but omits state and local government aid and liability protection for businesses. Fiscal transfers provide direct support to those with the highest marginal propensity to consume and will therefore limit, to some extent, the pandemic's damage on the economy until a longer-term solution is in play.

The most likely outcome in '21 is economically tenable political gridlock, but investors shouldn't entirely write off the alternative



Investment Strategy Insights

JASON D. PRIDE, CFA

Chief Investment Officer - Private Wealth

Responsible for formulating investment policy and strategy

Serves as a leading member of the Investment Policy Committee

B.S. from Massachusetts Institute of Technology

MICHAEL T. REYNOLDS, CFA

Investment Strategy Officer

Responsible for supporting the development of investment strategies, policy and portfolio construction methodologies

Is an active member of the CFA® Society of Philadelphia

B.S. from the Wharton School of the University of Pennsylvania

ILONA V. VOVK, CFP®

Investment Strategy Officer

Responsible for supporting the development of investment strategies, policies and portfolio construction methodologies applied to Private Wealth client portfolios

B.A. and B.S. from Drexel University

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